# Supplemental Statement OMB No. 1105-0002 Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

For Six M	Month Period Endir	(Insert date)	
		(insert date)	
Name of Registrant		Registration No.	603
SOUTH AFRICAN TOURISM BOA Business Address of Registrant	ARD		
747 THIRD AVENUE, NEW YOR	K, NEW YORK 10	017	
	I—REG	SISTRANT	
1. Has there been a change in the informa	tion previously furr	ished in connection with t	the following:
(a) If an individual:			
(1) Residence address	Yes □	No □	
(2) Citizenship	Yes □	No □	
(3) Occupation	Yes □	No □	
(b) If an organization:			
(1) Name	Yes □	No₃□	
(2) Ownership or control	Yes □	No 🖼	
(3) Branch offices	Yes □	No 🗔	
2. Explain fully all changes, if any, indicat	ed in item 1.		
IF THE REGISTR  3. Have any persons ceased acting as partner period? Yes □ No □		L, OMIT RESPONSE TO ITEM s or similar officials of the I	
If yes, furnish the following information	:		
Name	Positio	n	Date Connection Ended

4.		ns become partners, officers, dire	ectors or similar officials	during this 6 mon	th reporting period?
	If yes, furnish the	following information:			
	Name	Residence Address	Citizenship	Position	Date Assumed
 5.	• •	amed in Item 4 rendered services o	lirectly in furtherance of the	ne interests of any fore	ign principal?
	If yes, identify each	ch such person and describe his ser	vices.		
6.	employment or co	rees or individuals other than official onnection with the registrant during following information:		•	ment, terminated their Nox⊡
	Name	Positi	on or connection		Date terminated
7.	rendered services secretarial, or in a	th reporting period, have any person to the registrant directly in further related or similar capacity?			
	Name	Residence Address	Positi conne		Date connection began

\*

#### II-FOREIGN PRINCIPAL

(PAGE 3)

8.	Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes □	No 🗵
	If yes, furnish the following information:  Name of foreign principal	Date	of Termination
9.	. Have you acquired any new foreign principal during this 6 month reporting period?	Yes 🗆	No □
	If yes, furnish following information:  Name and address of foreign principal		Date acquired
10	In addition to those named in Items 8 and 9, if any, list the foreign principals whom you co 6 month reporting period.  The Board of Control South African Tourism Board Private Bag X164 Pretoria, South Africa	ntinued to repre	sent during the

#### III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ♀ No □

If yes, identify each such foreign principal and describe in full detail your activities and services:

The Board of Control, South African Tourism Board.

Discharging upon the North American continent, and in the United States in particular, the ocjects for which its parent organisation in South Africa was established by an Act of the South African parliament, namely to "Develop the Tourist Industry of the Republic of South Africa by encouraging persons to visit the Republic from elsewhere' etc; which activities have been conducted in a manner similar to other foreign Government travel offices, that is, maintaining an information centre to assist the general public and the travel trade to plan trips to South Africa and encouraging the undertaking of such interviews and advertisements in the press, radio and television, and through the media of tourist brochures, folders, posters, films, slides, photographs, travel newsletters, form letters and display.

The registrant also acted as the official representative of the South African Tourism Bord at any official Governmental, business or social functions or Quasi-Governmental functions which he had cause to attend and conducted the normal administrative duties connected with the running of the office during the period.

Imanced, or substituted in whole or in major part by a loreign government, loreign political party, loreign or gambalon of those foreign principals for whom he is not entitled to claim exemption under Section A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as define Yes □ No □ N			
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.		
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?  Yes  No   No   No   No   No   No   No   No		
	If yes, describe fully.		

<sup>&</sup>lt;sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other political or office any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign political party.

#### IV—FINANCIAL INFORMATION

4. (a		y other source, for or in the interests (	d from any foreign principal named of any such foreign principal, any cont No □	
	If yes, set forth below	w in the required detail and separat	ely for each foreign principal an acco	ount of such monies.3
	Date	From Whom	Purpose	Amount
	PLEASE SEE ATTA	CHED FORM		
				Total
(b		reporting period, have you received and 10 of this statement, or from any	any thing of value <sup>4</sup> other than money other source, for or in the interests of	
	If yes, furnish the fo	llowing information:		
	Name of foreign principa	Date I received	Description of thing of value	Purpose

<sup>&</sup>lt;sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

					(PAGE 6)
15.	(a) DISBURSEMENTS—MONIE During this 6 month repor (1) disbursed or expended this statement?		ty on behalf of an	y foreign principal na	amed in Items 8, 9 and 10 of
	(2) transmitted monies to	any such foreign principal?	Yes □	No ⊠	
	If yes, set forth below in the monies transmitted, if any,	ne required detail and separately , to each foreign principal.	for each foreign	principal an account	t of such monies, including
	Date	To Whom		Purpose	Amount
	PLEASE SEE ATTACHED	FORM			

Total

15.	(b) DISBURSEMENTS-T	THINGS OF VALUE			(PAGE 1
		ath reporting period, have you ctivities on behalf of any fore			
	If yes, furnish the follo	owing information:			
	Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
(c)	other person, made any	FICAL CONTRIBUTIONS eporting period, have you from y contributions of money or other y primary election, convention	her things of value <sup>5</sup> in co	nnection with an elec	tion to any political office, o
	If yes, furnish the follo	wing information:			
	Date	Amount or thing of value	Name o politica organizat	ul	Name of candidate
		V-POI	ITICAL PROPAGANDA	A	

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16.	During this 6 month	reporting period,	did you prepare	e, disseminate or cause to be disseminated any political propaganda
	defined above?	Yes □	No ⋤	

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	During this 6 month reportin finance your activities in pre-	g period, has any foreign princip paring or disseminating politica	pal established a budget il propaganda?	or allocated a specifie Yes □ No Æ	
	If yes, identify each such fore	eign principal, specify amount,	and indicate for what pe	eriod of time.	
19.	During this 6 month reporting propaganda include the use	ng period, did your activities in p of any of the following:	oreparing, disseminating	or causing the dissen	nination of political
	☐ Radio or TV broadcasts	☐ Magazine or newspaper articles	☐ Motion picture film	ns	r telegrams
	☐ Advertising campaigns	☐ Press releases	☐ Pamphlets or other publications	r 🗆 Lectures speech	
	□ Other (specify)	N/A			
20.	During this 6 month reportin following groups:	g period, did you disseminate o	r cause to be disseminate	ed political propagand	la among any of the
	☐ Public Officials	□ Newspapers		☐ Libraries	
	☐ Legislators	□ Editors		☐ Educational instit	
	☐ Government agencies	☐ Civic groups of	or associations	☐ Nationality group	S
	□ Other (specify)	N/A			
	What language was used in t  English	his political propaganda:  N/A   Other  tion Section, U.S. Department of	(specify)		
LL.		e disseminated during this 6 n			No
23.	Did you label each item of so Yes □ No □	uch political propaganda mater N/A	ial with the statement re	equired by Section 4(	b) of the Act?
24.		ntion Section, U.S. Department ired by Rule 401 under the Act		ion Report for each it No □	em of such political
		VI—EXHIBITS AN	D ATTACHMENTS		
25.	EXHIBITS A AND B				
	(a) Have you filed for each of	of the newly acquired foreign p	rincipals in Item 9 the fo	ollowing:	
	Exhibit A <sup>6</sup> Yes I Exhibit B <sup>7</sup> Yes I				
	If no, please attach the r	equired exhibit.	N/A		
	(b) Have there been any characteristics during this six month pe	anges in the Exhibits A and B priod? Yes □ N	previously filed for any : No □	foreign principal who	om you represented
	If yes, have you filed an	amendment to these exhibits?	Yes □	No □	
	If no, please attach the r	equired amendment			
	re real brease manners area		N/A		
			,		

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

7The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26.	EXHIBIT C				
	If you have previously filed an Exhibit C <sup>8</sup> , state whether a period. Yes □ No □	any changes there	in have occurred during thi	s 6 month re	porting
	If yes, have you filed an amendment to the Exhibit C?	Yes □	No □		
	If no, please attach the required amendment.	N/A			
27.	SHORT FORM REGISTRATION STATEMENT				
	Have short form registration statements been filed by all of Yes □ No □	the persons name	d in Items 5 and 7 of the supp	lemental stat	ement'
	If no, list names of persons who have not filed the require	ed statement.			
t	The undersigned swear(s) or affirm(s) that he has (they and the attached exhibits and that he is (they are) familiar wrue and accurate to the best of his (their) knowledge and be truth or accuracy of the information contained in attach formation is not within his (their) personal knowledge.	ith the contents the elief, except that	ereof and that such contents the undersigned make(s) no	s are in their or representation	entirety on as to
		(Type of print )	name under each signature)		
	Both copies of this statement shall be signed and sworn to before a notary public or person authorized to administer oaths by the agent, if the registrant is an individual,				•
or by	a majority of those partners, officers, directors or persons performing similar ions who are in the United States, if the registrant is an organization.)	EDUARD C	.H. DU PLESSIS		
		MANAGER,	NORTH AMERICA		
	/				
	Subscribed and sworn to before me at	<del></del>			<del></del>
this	day of MArch	, 1987			
	SONDRA Z. BLUM Notary Public, State of New York		$\bigcap$		
	No. 4767:444  Qualified in Rockland County  Commission Expires March 30, 19	$\searrow$	and B. Al	, <b>~</b>	
	Commission Express that		3000 (27)		

(Signature of notary or other officer)

<sup>&</sup>lt;sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

# STATEMENT TO SUPPLEMENT REGISTRATION STATEMENT FOR PERIOD ENDING DECEMBER 31ST, 1986 - THE SOUTH AFRICAN TOURISM BOARD, NEW YORK

REGISTRATION NO. 603

### STATEMENT IN ANSWER TO SECTION 11 (1)

Name of Person by Whom delivered	Number of Speeches Lectures and Talks	Number of Radio & TV Broadcasts
E. du Plessis	3	10
A. van Zyl	3	-

The above are extemporare talks on travel in South Africa - no copies available.

RECEIVED

RECEIVED

MANAGER, NORTH AMERICA

#### DETAILS OF MEDIA REFERRED TO IN PARAGRAPH 11 IN SECTION 111 - ACTIVITIES

#### FILMS

- 1. World in One Country
- 2. South Africa Motivates
- 3. Visions of the Wind
- 4. Coastal Cape
- 5. Bushveld Transvaal
- 6. Leisureland Natal
- 7. South Africa The Best Kept Secret

#### POSTERS AND POSTERETTES

- 8. Lion
- 9. Elephant
- 10. Giraffe
- 11. Ostrich
- 12. Cheetah
- 13. Cape Town
- 14. PIP Poster Series 6 Subjects
- 15. Rhino
- 16. Protea
- 17. False Bay

#### HANDOUT FOLDERS

- 18. Wine Insert
- 19. Vintage Cars Insert
- 20. Cattle Country Insert
- 21. Jewish Heritage Insert
- 22. Rockhunting Insert
- 23. For the Horselover Insert
- 24. A Showcase of Succulents Insert
- 25. Roses Insert
- 26. Follow the Footprints Insert
- 27. Our Wold of Wildlife, S.A. on Safari
- 28. Flower Fact Sheet
- 29. Agriculture Fact Sheet
- 30. Sports Fact Sheet
- 31. South Africa, A World of Flowers
- 32. Wine, Vine & Vintage
- 33. Natal

### HANDOUT FOLDERS (Cont'd)

- 34. Wine Fact Sheet
- 35. Western & Southern Cape
- 36. Behind the Mask
- 37. Eastern Transvaal
- 38. Satour at your Service

#### BOOKLETS

- 39. 1986 Guide to Hotels
- 40. Accommodation Guide 1985
- 41. South African Travel Digest 1987
- 42. S.A. Tour Planner 1986
- 43. South Africa Motivates
- 44. Discover our World in One Country

#### GENERAL

- 45. Pictorial Shell Folders
- 46. 1987 Desk Calendar
- 47. Guide Map for the Tourist, Republic of South Africa
- 48. Postcards (11 subjects)
- 49. Tourist Map for South Africa.

Specimen copies of the above publications received before June 30th, 1986 are already in your possession, having been forwarded to you with previous supplemental Registration Statements. Specimen copies of all publications received between July 1st - December 31, 1986 are being mailed to you under separate cover.

This material is promotional - describing the tourist attractionstnd travel facilities in South Africa.

#### REGISTRATION 603

### ANNEXURES TO PARAGRAPH IIIK - ACTIVITIES - OF THE SUPPLEMENTAL STATEMENT

The following are details of our activities during the six month sunder review July 1st to December 31st, 1986.

(1) The cities listed below are where our sales representatives called on travel agents to make them aware of what South Africa has to offer as a travel destination.

Washington, D.C.
Miami, Orlando, Ft. Lauderdale, Florida
Raleigh, North Carolina
New York City
Atlanta, Georgia
State of Maryland
State of Delaware
Southern New Jersey
Pennsylvania,
State of Massachusettes
State of Rhode Island
Upstate New York
Norfolk, Virginia Beach, Virginia

The cities listed below refer to those where film presentations were made to travel agencies combined or individually. In some cases, these presentations formed part of aseminar to invited travel agents and in others, it was an individual travel agent presentation.

New York, New York Boston, Massachusetts Pittsburgh, Pennsylvania Washington, D.C. Stamford, Connecticut

- (3) A total of 8,719 telephone and mail enquiries were handled from travel agents, newspapers, magazines and individuals.
- (4) Approximately 133,353 pieces of travel literature were mailed to travel agents, newspapers, magazines and individuals.
- (5) Approximately 126,714 people attended film shows at various times.

(6) For the period in review the following travel writers were invited as guests of the South African Government for promotional purposes:

H. Lea Lawrence	Petersen's Hunting	July 1986
M/M Steve Libby	Freelancer	August 1986
M/M George Martin	American Hunter	August 1986
John Taft	Film Lecturer	August 1986
Derek Fell	Freelance	September 1986
M/M Craig Boddington	Petersen's Hunting	September 1986
Steve Comus	Western Outdoors	October 1986
Don Kirk	North American Hunter	October 1986
Tom Opre	Outdoor Life	October 1986
Louis Reininger	Am. Sportsman's Club Mag.	October 1986
DeWayne Smith	Phoenix Az Gazette	October 1986
Norman Strung	Field & Stream	October 1986
Hal Swiggett	Harris Publications	October 1986
Zack Taylor	Sports Afield	October 1986
Don Causey	The Hunting Report	October 1986

#### IV - FINANCIAL INFORMATION

#### 14 (A) RECEIPTS - MONIES

AMOUNTS RECEIVED			
\$ 49,990.00			
135,990.00			
201,970.00			
109,990.00			
206,490.00			
\$704,430.00			

### Name of Foreign principal from whom funds received

South African Tourism Board Menlyn Office Block Cor. Atterbury Road & Menlyn Drive Menlyn 0081 Republic of South Africa

#### Purpose for which funds received

For payment of expenses as detailed in 15 (a) on the following pages.

#### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### 1. SALARIES AND ALLOWANCES

Routine payments were made to the following for the above purpose during the period 1 July 1986 to 31st December 1986.

E. du Plessis Salaries and Allowances	 \$43,183.66
J. Madrigal Salaries and Allowances	\$13,748.87
A. Pretorius Salaries and Allowances	\$7,607.04
S. Steenkamp Salaries and Allowances	\$7,995.22
T. Utton	\$9,021.98
A van Zyl Salaries and Allowances	\$40,090.74
S. Delport Salaries and Allowances	\$30,221.96
M. Steward Salaries and Allowances	\$35,787.24

### SALARIES AND ALLOWANCES

i.

Payments made on behalf	of Los	Angeles	by New	York	office	to the	following:
Michael Jackson Salaries and Allowances		• • • • • • •	• • • • • •	••••		\$4	,855.03.
J. Albertyn Salaries and Allowances							
N. Steyn Salaries and Allowances							
J. Nicholson Salaries and Allowances	•••••	• • • • • • •	• • • • • •	• • • •		\$3	,080.53.
J. Cohen Salaries and Allowances			• • • • • •			\$2	2,983.25

Routine

Department of Water & Power - Los Angeles. \$33.44.

This amount covers regular payment of electricity account on behalf of Ms. J. Albertyn of Los Angeles office.

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### SUBSISTENCE AND TRANSPORT ii)

Payments were made to the following for the above purpose during the period 1st July 1986 - 31st December 1986.

Routine

Express Car Service: \$767.70 This amount covers the cost for car service used by staff for travelling to

airport and return.

One Off

Hertz Corporation: \$94.55. Paid in July This amount covers the cost for car rental by Mr. E. du Plessis for trips in and around Manhattan.

One Off

E. du Plessis : \$324.04. Paid in July This amount covers the cost for various cabfares and expenses for promotion in and around New York City.

One Off

S. Delport: \$226.03. Paid in July. This amount covers expenses incurred while doing sales calls in the State of Pennsylvania.

One Off

M. Steward: \$672.56. Paid in August. This amount was for expenses incurred while doing sales calls in Rhode Island and Connecticut.

One Off

E. du Plessis: \$247.00. Paid in August This amount covers expenses incurred while doing sales calls in Washington, D.C.

One Off

S. Delport. \$447.34. Paid in August. This amount covers expenses incurred while doing sales calls in Delaware.

One Off

A. van Zyl. \$1,480.94. Paid in September. This amount covers expenses incurred while doing sales calls in Florida and North Carolina.

One Off

E. du Plessis. \$31.59. Paid in September. This amount covers expenses incurred whilst escorting travel writers to South Africa.

One Off

M. Steward: \$571.99. Paid in September.

This amount covers expenses incurred whilst doing sales calls in Upstate New York and attendance of National Trade Shows.

One Off

Lake Forest Travel. \$2,582.00. Paid in September.

This amount covered the cost of airfare for Mr. E. du Plessis to attend the ASTA World C ngress in Singapore.

One Off

A. Van Zyl. \$826.75. Paid in October.

This amount covers expenses incurred whilst doing sales calls in South Carolina and Georgia and Attendance of National Trade Shows.

One Off

S. Delport. \$700.75. Paid in October.

This amount covers expenses incurred whilst doing sales calls in Washington, D.C. and New Jersey.

One Off

E. du Plessis: \$1,093.91. Paid in October.

This amount covers expenses incurred whilst doing sales calls in Washington, D.C. and attendance of ASTA World Congress in Singapore.

One Off

E. du Plessis. \$344.96. Paid in October.

This amount covers expenses incurred whilst visiting South Africa for a meeting.

One Off

M. Steward: \$144.59. Paid in October.

This amount covers expenses incurred whilst attending National Trade Shows in Connecticut.

One Off

S. Delport: \$868.88. Paid in October.

This amount covers expenses incurred whilst attending National Trade Shows in Virginia and doing sales calls in the area.

One Off

S. Delport: \$535.56. Paid in November.

This amount covers expenses incurred whilst doing sales calls in Washington, D.C. and Pennsylvania.

One Off

M. Steward: \$611.13. Paid in November.

This amount covers expenses incurred whilst doing sales calls in Boston.

One Off

A. Van Zyl: \$1,474.79. Paid in November.

This amount covers expenses incurred whilst attending Don Holland Trade Shows in Florida.

One Off

S. Delport. \$896.65. Paid in November.

This amount covers expenses incurred whilst doing sales calls in Virginia.

One Off

Budget Rent A Car: \$268.31. Paid in November.

This amount covers the cost for car rental for Ms. Steward whilst doing sales calls in Boston.

One Off

M. Steward: \$685.39. Paid in December.

This amount covers expenses incurred whilst doing sales calls in Massachusetts.

One Off

S. Delport: \$1,303.88. Paid in December.

This amount covers expenses incurred whilst doing sales calls in Florida.

#### ii) SUBSISTENCE & TRANSPORT

#### Routine

Red Carpet Parking Services. \$220.00.

This amount covers monthly office parking for Satour car in Los Angeles office.

#### One Off

Michael Jackson. \$48.89. Paid in October.

This amount covers reimbursement of expenses incurred with the use of the Satour car in Los Angeles office.

#### One Off

J. L. Albertyn. \$135.31. Paid in October.

This amount covers expenses incurred on a promotional trip to Arizona and New Mexico by Los Angeles office.

#### One Off

American Worldwide Travel. \$187.00. Paid in November.

This amount covers cost of airtickets for Mr. Jackson on promotional tour to San Francisco. Mr. Jackson is with the Los Angeles office.

#### One Off

N.Steyn. \$124.53. Paid in November.

This amount covers expenses incurred with the use of the Satour car during the month of November by Los Angeles office.

#### One Off

J. Albertyn. \$53.42. Paid in November.

This amount covers expenses incurred with the use of this officer's own vehicle on official business. Ms. Albertyn is with the Los Angeles office.

#### One Off

South African Airways. \$2,288.00. Paid in November.

This amount covers cost of airticket for Mr. Albertyn returning to South Africa. Paid on behalf of Los Angeles office.

#### One Off

J. Albertyn. \$2,450.00. Paid in November.

This amount covers reimbursement for the cost of shipping vehicle to South Africa by Los Angeles office staff.

#### One Off

Michael Jackson. \$935.84. Paid in November.

This amount covers expenses incurred whilst attending amarketing conference in South Africa by Los Angeles staff.

#### One Off

Department of Motor Vehicles. \$54.00. Paid in December.

This amount covers registration of Satour car in Los Angeles office.

#### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### iii) RENT AND OFFICE MAINTENANCE

Payments were made to the following for the above purpose during the period 1st July 1986 to 31st December 1986.

Routine

Sage Realty: \$55,784.07.

This amount covers our monthly rent for the premises.

One Off

Temco Service Industries: \$305.00. Paid in July.

This amount covers the cost for shampooing carpets in office.

Routine

Temco Service Industries: \$458.16.

This amount covers the cost for monthly extermination as per terms of our lease.

Routine

Temco Service Industries: \$60.00.

This amount covers the cost for garbage removal from our premises.

One Off

Municipal Electric Co.: \$280.00. Paid in September.

This amount covers the cost for installation of our VHS.

One Off

Lumber Boys: \$35.70. Paid in September.

This amount covers for cost for lumber bought for shelving in office.

One Off

Big Apple Locksmith. \$59.54. Paid in November.

This amount covers the cost for hiring a locksmith to open desk whose keys were lost.

One Off

A. Pretorius: \$8.12. Paid in December.

This amount covers reimbursement for duplicating keys for new lock in front door of office.

Routine

Buckeye Realty & Management Corporation. \$7,731.85.

This amount covers rent for office space for November for Los Angeles office.

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### DISTRIBUTION iv)

Payments were made to the following for the above purpose during the period 1st July 1986 to 31st December 1986.

Routine

United Parcel Service: \$5,765.38.

This amount covers expenses for pickup and delivery charges for packages of tourism promotional literature.

Routine

Todd Travel Promotions: \$35,740.44

This amount covers payments to this company who acts as our distribution clearing house. They are involved in order fulfillment, storage fees and special orders.

One Off

RMRS System. \$2,000.00. Paid in July

This amount covers reimbursement of funds in our postage meter used in office.

Fabius & Co. Customs Brokers. \$3,136.73.

This company acts as our Customs brokers and amount paid covers expenses for clearing shipments of our brochures on tourism promotional literature.

One Off

Preston Trucking: \$82.85. Paid in July.

This amount covers cost for delivery of our brochures to the National Trade Show.

One Off

Custom Printing: \$31.34. Paid in August.

This amount covers the cost for buying labels for mailing.

Visual Aid Services: \$181.40.

This amount covers the cost for photostating materials and itineraries.

Routine

Federal Express Corporation: \$323.00.

This amount covers the costs for mailing express delivery of our brochures.

Xpressway Delivery. \$535.00.

This amount covers the cost for trucking delivery of our shipments of brochures from the airport.

One Off

Freight Services Forwarding: \$92.42. Paid in August. This amount covers the cost for clearing a shipment of brochures.

One Off

Citation Business Forms: \$89.74. Paid in September. This amount covers the cost for purchasing labels for mailing purposes.

One Off

RMRS System. \$2,000.00. Paid in September. This amount covers the cost for reimbursement of our postage meter.

One Off

Pitney Bowes. \$44.70. Paid in September. This amount covers the cost for tapes purchased for use in postage meter.

Routine

Stephen Gould. \$262.75.

This amount covers the cost for purchasing poster tubes with paper ends for mailing posters.

One Off

Postmaster New York. \$50.00. Paid in October. This amount covers the cost for Annual Business Reply Fee.

One Off

Schenkers International. \$825.71. Paid in October. This amount covers the cost for shipping our display unit to Singapore for the ASTA World Congress.

One Off

Airport Transportation. \$355.00. Paid in October. This amount covers the cost for delivery of our brochures from airport.

One Off

Anker Associates Ltd. \$2,126.09. Paid in October. This amount covers the cost for transporting wine from warehouse to Chicago, to be used for promotional purposes.

One Off

RMRS System. \$2,000.00. Paid in November.

This amount covers the cost for reimbursement of our postage meter.

Routine

Exhibitgroup Chicago. \$105.00.

This amount covers our monthly strage charges of our display units.

One Off

Schenkers International. \$172.00. Paid in December. This amount covers cost for clearing display unit shipped from Singapore used in ASTA World Congress.

#### iv. DISTRIBUTION PPM

Routine

United Parcel Service. \$699.71.

This amount covers cost of pickup and delivery charges for packages of tourism literature on behalf of Los Angeles office.

Routine

James K. Levitt & Associates. \$1,078.09.

This amount covers cost of payment to this company who is the literature storage and distribution house of Los Angeles office.

Routine

RMRS System. \$441.06.

This amount covers reimbursement of funds into postage meter used for mailing tourism promotional literature for the Los Angeles office.

One Off

J.P. Nicholson. \$109.64. Paid in October/Novemberr.

This amount covers reimbursement of petty cash funds used to pay postage due items for the Los Angeles office.

One Off

Anker Associates Ltd. \$2,232.00. Paid in November.

This amount covers cost of delivery charges for a shipment of South African wines to be used at promotional functions by the Los Angeles office.

One Off

Michael Jackson. \$300.00. Paid in December.

This amount covers reimbursement of petty cash float used for postage due items of the Los Angeles office.

One Off

United States Postal Service. \$50.00. Paid in December.

This amount covers renewal of annual business reply fee of Los Angeles office.

## STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# v. ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS & SEMINARS

Payments were made to the following for the above purpose during the period 1st July 1986 to 31st December 1986.

#### Routine

Ellis Associates. \$43,271.68. This amount covers regular monthly payment to Ellis Associates who act as our P.R. Consultants.

#### One Off

Gene Gabriel Moore. \$152.00. Paid in July.
This amount covers refund of expenses for South African trip.

#### One Off

A.S.T.A. \$470.00. Paid in July. This amount covers registration fee for Mr. e. du Plessis for ASTA World Congress in Singapore.

One Off
National Religious Broadcasters. \$2,200.00. Paid in July.
This amount covers payment for booth space for National Religious Broadcasters Convention in Washington, February 1987.

One Off
Times Circle. \$475.00. Paid in July.
This amount covers printing of business cards for Marketing Officers.

#### Routine

Lester Anderson. \$960.00.
This amount covers monthly fee for plant rental used in office premises.

One Off
South African Airways. \$4,186.50. Paid in July.
This amount covers our share of expenses in National Trade Shows and Travel Agents of the Carolinas.

One Off
Flexitech Display. \$80.00. Paid in July.
This amount covers the cost of mounts for our display units.

One Off
P. Barnard. \$199.00. Paid in July
This amount covers the cost of wine purchased for used in the visit of our
Minister from South Africa.

one Off

Iowa International Barter. \$25,624.00. Paid in August.

This amount covers the cost for purchase of wine for promotional purposes to be distributed by North American offices.

Routine

Todd Travel Promotions. \$4,469.00.

This amount covers expenses for mailing our newsletters.

Routine

Plymouth Graphics. \$4,469.00.

This amount covers the cost for printing our newsletters.

One Off

U.S.T.O.A. \$230.00. Paid in August.

This amount covers the cost for registration for E. du Plessis for USTOA Conference held in December 1986.

One Off

Pico Art Ltd. \$285.00. Paid in August.

This amount covers the cost for rental of furniture to be used in booth at ASTA World Congress in Singapore.

One Off

Baker & McKenzie. \$750.23. Paid in September.

This amount covers the lawyers fee for consultation regarding visit of ballonist to South Africa.

One Off

Exhibitgroup Chicago. \$105.00. Paid in September.

This amount covers the cost for storage of our display materials.

One Off

S. Libby. \$424.00. Paid in September.

This amount covers the cost of airticket to and from New York for visit to South Africa.

One Off

Hotel Intercontinental. \$269.50. Paid in September.

This amount covers expenses for press conference held in hotel.

One Off

Gametrackers Trading. \$3,168.90. Paid in September.

This amount covers the cost for artwork and panels for our display unit and materials used in trade shows and exhibitions.

One Off

V. Burnett. \$160.00. Paid in September.

This amount covers the cost for catering of a consumer function held in office.

One Off

Fairfax. \$191.17. Paid in August.

This amount covers the cost for expenses incurred in production of our ad.

One Off

Jax Fax. \$1,400.00. Paid in July.

Advertisement topromote South Africa was placed in this publication.

One Off

Jax Fax. \$1,400.00. Paid in August.

This amount covers the cost for placing an advertisement in this publication to promote South Africa.

One Off

Jax Fax. \$1,400.00. Paid in September.

This amount covers the cost for placing an advertisement in this publication to promote South Africa.

One Off

Travelink Tours International. \$830.00. Paid in September.

This amount covers the cost of our share in advertising and promotion of special tour offered by this tour operator to South Africa.

One Off

Pentagraph. \$503.56. Paid in October.

This amount covers the cost for payment for mechanicals of our advertisement.

One Off

A.S.T.A. \$475.00. Paid in October.

This amount covers the membership fee for this organisation.

One Off

Times Circle. \$3,987.51. Paid in Ottober.

This amount covers the cost for printing envelopes for all North American offices for the distribution of our newsletters.

One Off

Western Monetary Consultants. \$19.27. Paid in October.

This amount covers the cost for the purchase of a tape on minerals in South Africa.

One Off

Lion World Travel. \$1,372.29. Paid in October.

This amount covers the cost of our share in printing newsletter for the organisation "Friends of the Springbok".

One Off

Worldwide Vacation & Travel Show. \$1,790.00. Paid in October.

This amount covers the cost for a booth in this show.

One Off

Don Holland Trade Shows. \$2,820.00. Paid in October.

This amount covers the cost for booth space and participation in the Don Holland Shows.

One Off

Sheraton Newark Airport. \$2,095.50. Paid in October.

This amount covers expenses incurred in holding seminar for the promotion of the New Jersey ASTA visit to South Africa.

One Off

World Hunting. \$500.00. Paid in October.

This amount covers the deposit for booth space for 1988 Convention.

One Off

Hall Erickson. \$1,250.00. Paid in October.

This amount covers the cost for booth space for participation in the Incentive Travel & Meetings Expositions show.

One Off

Lake Forest Travel. \$3,050.50. Paid in October.

This amount covers the cost for airtickets for travel writers who visited South Africa from origin to New York and return.

One Off

National Trade Shows. \$13,300.00. Paid in October.

This amount covers the cost for participation in the NTS Spring shows.

One Off

ASTA Travel News. \$15,990.00. Paid in November.

This amount covers partial payment for promotion, printing of South African Sales Guide.

One Off

Sam Flax. \$44.44. Paid in November.

This amount covers the cost for poster boards for mounting for pictures in office.

One Off

Safari Club International. \$800.00. Paid in November.

This amount covers the cost for booth space for convention.

One Off

NY Skal Club. \$125.00. Paid in November.

This amount covers annual membership fee for E. du Plessis.

One Off

Exhibitgroup Chicago. \$1,323.33. Paid in December.

This amount covers expenses incurred whilst moving material of display unit from IT&ME Show to be put back into storage.

#### ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS & SEMINARS

#### Routine

ν.

Audience Planners. \$4,725.00.

This amount covers monthly payment to Audience Planners who act as our film distributors for the Los Angeles office.

#### One Off

A.S.T.A. \$75.00. Paid in October.

This amount covers renewal of membership dues for staff of Los Angeles office.

#### One Off

Green Valley Nurseries. \$32.34. Paid in November.

This amount covers the cost of an orde of protea flowers for display purposes for the Los Angeles office.

#### One Off

Hotel Park Tucson. \$737.09. Paid in November.

This amount covers the cost of travel seminars for the Los Angeles office.

#### One Off

Albuquerque Marriott. \$167.79. Paid in November.

This amount covers the balance owing for promotional seminar held at this hotel by the Los Angeles office.

#### One Off

Safari Club International. \$50.00. Paid in December.

This amount covers the renewal of annual subscription for the Los Angeles office.

#### One Off

Beverly Hills Chamber of Commerce. \$150.00. Paid in December.

This amount covers renewal of annual dues for the Los Angeles office.

#### One Off

Michael Jackson. \$70.00. Paid in December.

This amount covers reimbursement of Christmas gratuities for the Los Angeles office.

#### One Off

Michael Jackson. \$334.48. PAid in December.

This amount covers reimbursement for the cost of a promotional seminar held by Los Angeles office.

#### One Off

Michael Jackson. \$107.34. Paid in December.

This amount covers reimbursement of cost of hosting a luncheon for the F.G.T.O. by the Los Angeles office.

#### One Off

Los Angeles Times. \$17.21. Paid in December.

This amount covers subscription fees for the Los Angeles Times for Los Angeles office.

#### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### vi. POSTAGE, TELEPHONES AND TELEGRAPHS

Payments were made to the following for the above purpose during the period 1st July to 31st December 1987.

#### Routine

Western Union. \$2,723.87.

This amount covers regular monthly payments for telex charges.

#### Routine

U.S. Sprint. \$2,602.48.

This amount covers regular monthly payments for use of long distance calls.

#### Routine

E. du Plessis. \$300.00.

This amount covers payment for postage return letters and envelopes.

#### Routine

AT\*T Communications. \$723.17.

This amount coves regular monthly payment for our toll free number.

#### Routine

New York Telephone. \$3,436.63.

This amount covers regular monthly telephone charges.

#### One Off

A. Pretorius. \$230.00. Paid in November.

This amount covers payment for postage return envelopes and letters.

Col. ov.

### vi. POSTAGE, TELEPHONES AND TELEGRAPHS

Routine

Lanier Financial Services. \$271.40.

This amount covers cost of recurring monthly lease payment on telephone system of the Los Angeles office.

Routine

Whittier Thrift & Loan. \$108.63.

This amount covers recurring monthly lease payment on telex machine of the Los Angeles office.

Routine

Pacific Bell. \$916.51.

This amount covers monthly telephone service charges for the Los Angeles office.

Routine

TNT Skypak International. \$174.00.

This amount covers routine air courier document service to South Africa for the Los Angeles office.

Routine

AT&T Communications. \$249.09.

This amount covers regular monthly payment for watts line for the Los Angeles office.

Routine

Western Union. \$266.70.

This amount covers regular monthly payments for telexes for Los Angeles office.

Routine

MCI. \$52.09.

This amount covers monthly long distance telephone charges for the Los Angeles office.

Routine

RMRS System. \$568.08.

This amount covers reimbursement of funds to the office postage meter for letter rate mail for the Los Angeles office.

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### PRINTING AND STATIONERY vii.

Payments were made to the following for the above purpose during the period 1st July 1986 to 31st December 1986.

#### Routine

Times Circle. \$1,181.58.

This amount covers the cost of regular purchases of office stationery and supplies.

#### Routine

International Business Machines. \$220.20.

This amount covers the cost of regular purchase of ribbons for typewriters.

#### One Off

A. Pretorius. \$10.23. Paid in July.

This amount covers reimbursement of cost for having program printed.

#### One Off

Visual Aid Services. \$7.79. Paid in July.

This amount covers the cost for having curriculum vitae of Minister copied.

#### One Off

M. Steward. \$30.20. Paid in July.

This amount covers reimbursement of cost for purchasing boards and pens for meeting.

#### One Off

Visual Aid Services. \$13.00. Paid in September.

This amount covers the cost for duplicating itinerary for New Jersey ASTA visit to South Africa for distribution to members.

### A. Pretorius. \$75.25. Paid in November.

#### One Off

This amount covers the cost for having letter to consumer duplicated for distribution.

#### One Off

Remarkable Products. \$42.35. Paid in November.

This amount covers the cost for purchase of a perpetual wall calendar for office use.

#### vii. PRINTING AND STATIONERY

Routine

Crestview Stationers. \$93.79.

This amount covers purchase of office supplies for Los Angeles office.

Routine

Copy-Rite Printing. \$10.12.

This amount covers normal office printing for Los Angeles office.

One Off

International Business Machines. \$53.67. Paid in October.

This amount covers the cost of purchase of typewriter ribbons for office typewriters for Los Angeles office.

One Off

J.P.Nicholson. \$1.44. Paid in November.

This amount covers reimbursement for purchase of office stationery of the Los Angeles office.

#### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### viii. MISCELLANEOUS

Payments were made to the following for the above purpose during the period 1st July 1986 to 31st December 1986.

#### Routine

Guardian Life Insurance. \$10,377.94.

This amount covers the monthly premium for medical insurance for all North American offices.

#### Routine

Con Edison. \$1,288.62.

This amount covers the monthly payment of electrical for transferred staff of the Board.

#### Routine

Puro Corporation. \$82.16.

This amount covers the cost of purchase of coffee for office entertainment.

#### Routine

Master Lease Corporation. \$1,637.70.

This amount covers the monthly rental of our phone equipment.

#### Routine

Pitney Bowes Credit Corporation. \$1,424.00.

This amount covers the monthly rental of office equipment used for mailing purposes.

#### One Off

American. \$37.89. Paid in July.

This amount covers the cost for repair of lock in front door due to security.

#### Routine

Pitney Bowes. \$409.79.

This amount covers the monthly rental of our mailing machines.

#### Routine

Luce Press Clipping. \$1,678.10.

This amount covers the monthly payment for the press clipping bureau on clippings regarding South Africa.

#### Routine

Burrelle's Press Clipping. \$1,564.29.

This amount covers the monthly payment to the press clipping bureau for clippings regarding South Africa.

Routine

Dependable Delivery. \$119.40.

This amount covers the cost for subscription to the New York Times newspaper.

One Off

Video Program Network. \$3,900. Paid in July.

This amount covers the cost for producing cassette tapes for use in promotion.

One Off

Equitable Travel. \$241.00. Paid in July.

This amount covers the cost for refund of airticket for Mr. Kilpatrick, who visited South Africa as a member of the Opinion Leaders Group.

One Off

EMES Systems. \$1,651.50. Paid in July.

This amount covers payment for camera and monitor for security system installed in office.

Routine

A. Luckhoff. \$1,200.00

This is a routine payment to Mr. Luckhoff who acted as guest lecturer to several church and religious groups.

One Off

The Club. \$1,300. Paid in July.

This amount covers the deposit for a press lunch held for Minister's visit to the United States.

One Off

P. Barnard. \$199.00. Paid in July.

This amount covers the cost for purchase of wine to be used in functions for the Minister's visit.

Routine

Steven B. Stevens. \$49,220.60.

This is part of a routine payment to Steven B. Stevens who produced a television program on travel to South Africa. In addition, a monthly fee is disbursed to him to conduct religious presentations to church groups.

One Off

Ouadrant. \$16,814.00. Paid in July.

This amount covers the cost for construction of security cubicle for the office.

One Off

Summit Hotel. \$2,785.21. Paid in July

This amount covers payment for accommodation for Mr. & Mrs. S. Delport.

One Off

Intercontinental Hotel. \$2,340.44. Paid in July.

This amount covers payment for accommodation for Mr. & Mrs. Spencer Thomas, Executive Director of the Board on his visit to New York.

Crazy Eddie. \$2,187.96. Paid in July.

This amount covers payment for purchase of three television sets and three VCR's for use in the North American offices.

One Off

\$90.00. Wharton Travel. Paid in July.

This amount covers refund of expenses for attendance of Indaba.

One Off

Bermuda Motor Car. \$1,205.45. Paid in July.

This amount covers payment of limousine rental for use by Minister.

One Off

Times Circle. \$1,025.00. Paid in July.

This amount covers the cost for printing invitations for the function held for the Minister.

One Off

E. du Plessis. \$576.70. Paid in July.

This amount covers reimbursment of expenses incurred during Minister's visit.

One Off

M. Steward. \$204.37. Paid in July.

This amount covers reimbursement of expenses incurred whilst escorting ASTA group in visit to South Africa.

One Off

American Express Co. \$205.16. Paid in July.

This amount covers the cost for car rental used during Minister's visit.

Routine

Scarsdale Water. \$26.10.

This amount covers three months payment for water in Van Zyl's residence.

One Off

Windows on the World. \$2,119.70. Paid in August.

This amount covers the cost for the press lunch held for the Minister.

One Off

Lake Forest Travel. \$795.00. Paid in August.

This amount covers the cost of airticket for Mr. E. Du Plessis for his visit to Los Angeles.

One Off

Summit Hotel. \$194.89. Paid in August.

This amount covers the cost of accommodation for Dr. Golden on his visit to New York for promotional purposes.

E. du Plessis. \$933.31. Paid in August.

This amount covers reimbursement of expenses incurred whilst on a sales trip to Los Angeles.

One Off

Purolator Courier. \$176.00. Paid in August.

This amount covers the cost for charges of delivery of television set and video recorder to our offices in Los Angeles and Chicago.

One Off

Pentagraph. \$1,802.09. Paid in August.

This amount covers expenses incurred for production of mechanicals for advertisement.

Routine

Blue Cross Blue Shield. \$4,040.45.

This amount covers quarterly payment for hospitalisation insurance for the North American staff.

One Off

Vacations on Video. \$8,910.00. Paid in September.

This amount covers the deposit for the production of cassette tapes of our film "Best Kept Secret" for promotional purposes.

One Off

James K. Levitt. \$1,385.82. Paid in September.

This amount covers the cost for postage and services in mailing promotional material for tour operators program.

One Off

African Travel Inc. \$438.00. Paid in September.

This amount covers our share of costs in mailing brochures for promotion.

One Off

Major Van Lines. \$50.00. Paid in September.

This amount covers the cost for transfer of furniture for Mr. E. du Plessis.

One Off

A. Van Zyl. \$2,607.78. Paid in September.

This amount covers reimbursement of expenses incurred whilst escorting Bible Pathway group's visit to South Africa.

One Off

Airborne Vacations. \$957.00. Paid in October.

This amount covers the cost for airticket in respect of A. Van Zyl's visit to Tel Aviv.

One Off

New England Register. \$550.00. Paid in October.

This amount covers the cost of a full page advertisement in New England Register Magazine.

#### Routine

Manhattan Cable. \$169.54.

This amount covers the initial cost for installation of cable for television set and monthly charges.

#### One Off

Vantage Graphics. \$644.96. Paid in October.

This amount covers the cost for printing final itinerary for New Jersey ASTA visit to South Africa.

#### One Off

Davis Dorland. \$2,200.00. Paid in October.

This amount covers the payment of premium for travel writers insurance.

#### One Off

V. Burnett. \$1,284.00. Paid in October.

This amount covers the cost for catering for meeting of Satour North American offices.

#### One Off

Lake Forest Travel. \$430.00. Paid in October.

This amount covers the cost of airticket for Mr. Campbell's Smith visit.

#### One Off

J.B. O'Connell. \$145.20. Paid in October.

This amount covers cost of services for security guard during Satour North America offices meeting.

#### One Off

U.S. Parachute Association. \$730.00. Paid in October.

This amount covers the cost of an advertisement placed in Swissboogie Magazine on behalf of our Frankfurt office.

#### One Off

Hotel Intercontinental. \$5,917.12. Paid in October.

This amount covers the cost for accommodation for North American offices staff for meeting held in New York.

#### One Off

County TV AC & Ref. \$396.56. Paid in October.

This amount covers the cost of rental of airconditioners for residence of Van Zyl.

### One Off

Kuehne & Nagel. \$2,473.05. Paid in October.

This amount covers the cost of storage of our wine in the warehouse in Georgia.

#### One Off

Eastern Travel Sales Guide. \$60.00. Paid in October.

This amount covers the cost for subscription to the Eastern Travel Sales Guide.

J. Panos. \$11,965.00. Paid in November.

This amount covers the expenses incurred for promotion of Gametrackers program.

#### One Off

M. Steward. \$99.70. Paid in November.

This amount covers reimbursement of expenses incurred during the visit of Mr. C. Smith, Head of International Tourism Promotion.

#### One Off

B. Lambert. \$5,064.61. Paid in November.

This amount covers the payment of salary and severance pay to Ms. Lambert due to the office being closed in Toronto.

#### One Off

T. Elder. \$3,897.59. Paid in November.

This amount covers the payment of salary and severance pay to Mr. Elder due to the office being closed in Toronto.

#### One Off

D. Mackley. \$4,511.43. Paid in November.

This amount covers payment of salary and severance pay to Ms. Mackley due to the office being closed in Toronto.

#### One Off

S. Comus. \$54.00. Paid in November.

This amount covers our share of cost for an Impala Hunt whilst in South Africa.

#### One Off

D. Kirk. \$54.00. Paid in November.

This amount covers our share of cost for an Impala Hunt whilst in South Africa.

#### One Off

D. Smith. \$54.00. Paid in November.

This amount covers our share of cost for an Impala Hunt whilst in South Africa.

#### One Off

Z. Taylor. \$54.00. Paid in November.

This amount covers our share of cost for an Impala Hunt whilst in South Africa.

### One Off

N. Strung. \$54.00. Paid in November.

This amount covers our share of cost for an Impala Hunt whilst in South Africa.

#### One Off

South African Airways. \$1,215.00. Paid in November.

This amount covers reimbursement of airtickets for Mr. Edeewards and De Leon's visit to South Africa.

Middletowne Hotel. \$143.56. Paid in November.

This amount covers cost of accommodation for Mr. J. Venter's visit to New York.

Routine

Rothkopf Enterprises. \$184,488.90

This is a routine payment for advertising and direct marketing conducted by IPM a/b/a/ Rothkopf Enterprises who act as our advertising agent.

One Off

South African Airways. \$4,184.00. Paid in November.

This amount covers cost of airtickets for Mr. A. Van Zyl and family to visit South Africa on home leave.

One Off

Joe Baker. \$120.00. Paid in November.

This amount covers reimbursement of expenses for food and drinks for seminar for American Wall & Ceiling Industries.

One Off

E. Du Plessis. \$350.79. Paid in November.

This amount covers reimbursement of expenses incurred whilst escorting Outdoor Travel Writers Group to South Africa who visited in October.

One Off

African Travel Inc. \$7,516.48. Paid in November.

This amount covers share share of assistance in promoting hunting and fishing tour.

One Off

South African Airways. \$85.50. Paid in November.

This amount covers share of expenses for seminar held to promote hunting tour.

One Off

Haskell Brokerage Corporation. \$1,317.96. Paid in December.

This amount covers premium for renewal of package policy insurance for New York and Los Angeles.

One Off

South African Airways. \$225.00. Paid in December

This amount covers our share of costs incurred for Christmas party for staff.

One Off

A. Malan. \$235.59. Paid in December.

This amount covers allowances paid to Mr. Malan who used to be in Toronto.

One Off

W.W. Dawson. \$1,530.00. Paid in December.

This amount covers cost of refund of airticket for promotional visit to South Africa.

One Off

International Business Machines. \$846.00. Paid in December.

This amount covers payment of maintenance contract for one year for the typewriters.

Hotel Association of New York. \$27.06. Paid in December.

This amount covers the cost for purchasing a book for our Head Office in Pretoria.

Routine

Pitney Bowes Credit Corporation. \$731.24.

This amount covers monthly rental fee for office equipment for Los Angeles office.

Routine

Pitney Bowes. \$110.71.

This amount covers three monthly UPS meter rental for Los Angeles office.

One Off

State Compensation Insurance. \$45.00. Paid in December.

This amount covers the increase in insurance policy dues for Los Angeles office.

Ca.d

MANAGER, NORTH AMERICA

# STATEMENT TO SUPPLEMENT REGISTRATION STATEMENT FOR PERIOD ENDING DECEMBER 31, 1986 - THE SOUTH AFRICAN TOURISM BOARD, CHICAGO

REGISTRATION NO. 603

STATEMENT IN ANSWER TO SECTION 11 (1)

Name of Person by whom delivered	Number of Speeches Lectures and Talks	Number of Radio & TV Broadcasts
G. Dargie	3	1

The above are extempore talks on travel in South Africa - no copies available.

gain Dagie MANAGER, CENTRAL USA

RECEIVED

CRIMINAL PINISTER

(I' II E III [I' II']

INTERIAL SECURITY

SECTION

RECISTRATION UNIT

#### CHICAGO OFFICE

## ANNEXURES TO PARAGRAPH III - ACTIVITIES

The following are details of our activities during the six months under review July 1 to December 31, 1986.

(1) The cities listed below are where our sales representatives called on travel agents to make them aware of what South Africa has to offer as a travel destination.

Chicago
Minneapolis
Detroit
Indianapolis
Cincinnati
Columbus
Moline
Milwaukee
St Louis
Des Moines

(2) The cities listed below refer to those where film presentations were made to travel agencies combined or individually. In some cases, these presentations formed part of a seminar to invited travel agents and in others, it was an individual travel agent presentation.

Chicago

- (3) A total of 2,015 telephone and mail enquiries were handled from travel agents, newspapers, magazines and individuals.
- (4) Approximately 38,896 pieces of travel literature were mailed to travel agents, newspapers, magazines and individuals.
- (5) Approximately 45 people attended one film presentation.
- (6) During the period in review 23 travel agents visited South Africa on a familiarisation tour.

Pavin Davie MANAGER, CENTRAL USA

### CHICAGO OFFICE

### IV - FINANCIAL INFORMATION

# 14(A) RECEIPTS - MONIES

DATE FUNDS RECEIVED	AMOUNTS RECEIVED
JULY 1986	\$20,000.00
AUGUST 1986	\$47,500.00
SEPTEMBER 1986	\$ 7,500.00
OCTOBER 1986	\$28,500.00
NOVEMBER 1986	\$24,500.00
DECEMBER 1986	\$ 2,182.86
	\$130,182.86

# Name of Foreign principal from whom funds received

South African Tourism Board Private Bag X 164 Pretoria 0001 Transvaal Republic of South Africa

# Purpose for which funds received:

For payment of expenses as detailed in 15(a) on the following pages.

Pain Dagie.

MANAGER, CENTRAL USA

# CHICAGO OFFICE

# STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# (A) SALARIES AND ALLOWANCES

Routine payments were made to the following for the above purpose during the period 1 July 1986 to 31 December 1986.

G.Dargie Salaries and allowances\$24	387.70
H.Morrison Salaries and allowances\$15	840.51
D.Mason Salaries and allowances\$ 8	302.21
N.Etzine Salaries\$8	218.81
M.Lester Salaries\$ 3	904.95
A.Guimarais Salaries\$ 6	387.05
Commonwealth Edison Electricity for G.Dargie and H.Morrison\$ 1	632.96
Northern Illinois Gas Gas for G.Dargie\$	641.33
Ace Disposal Garbage collection costs for G.Dargie\$	174.00
Village of Northfield Water and Sewerage costs for G.Dargie\$	122.36
Peoples Gas Gas for H.Morrison\$	167.20
Total\$69	779.08

### CHICAGO OFFICE

### (B) SUBSISTANCE AND TRANSPORT

Payments were made to the following for the above purpose during the period 1 July 1986 - 31 December 1986.

#### One Off

H.Morrison: \$200.00. Paid in July.
This amount advanced to cover estimated costs while escorting Midwest ASTA group to South Africa.

### One Off

M.Lester: \$66.23. Paid in July. Expenses incurred while using private motor vehicle for an official function.

### One Off

H.Morrison: \$5.00. Paid in July. Refunded for cab fare to and from AACE dinner.

### One Off

H.Morrison: \$14.35. Paid in July. Expenses incurred while doing sales calls in the Chicago area.

### One Off

H.Morrison: \$5.00. Paid in July. Refunded for cab fare to and from official function.

#### One Off

M.Lester: \$37.74. Paid in July. Expenses incurred while using private motor vehicle for an official function.

#### One Off

H.Morrison: \$11.70. Paid in July. Expenses incurred while doing sales calls in the Chicago area.

#### One Off

G.Dargie: \$46.94. Paid in July. Expenses incurred while using prvate motor vehicle to attend official function.

### CHICAGO OFFICE

### (B) SUBSISTANCE AND TRANSPORT...(Cont'd)

### One Off

G.Dargie: \$32.77. Paid in July. Expenses incurred while using private motor vehicle to attend AACE dinner.

#### One Off

G.Dargie: \$155.46. Paid in July. Expenses incurred while using private motor vehicle to entertain Minister of Tourism and the Executive Director.

### One Off

G.Dargie: \$34.61. Paid in August. Expenses incurred while using private motor vehicle to do sales calls in the Chicago area.

### One Off

H.Morrison: \$85.53. Paid in August. Expenses incurred while escorting Midwest ASTA group to South Africa ona familiarisation tour.

#### One Off

H.Morrison: \$ 20.80. Paid in August. Expenses incurred while doing sales calls in the Chicago area.

### One Off

G.Dargie: \$300.00. Paid in August. This amount advanced to cover estimated costs while attending managers meeting in Atlantic City.

#### One Off

G.Dargie: \$22.59. Paid in September. Expenses incurred while using private motor vehicle to attend consumer function held by Travelink Tours.

#### One Off

G.Dargie: \$69.68. Paid in September. Expenses incurred while using private motor vehicle to attend promotional meeting.

### CHICAGO OFFICE

# (B) SUBSISTANCE AND TRANSPORT...(Cont'd)

### One Off

H.Morrison: \$ 24.00. Paid in September. Expenses incurred while doing sales calls in Chicago.

### One Off

H.Morrison: \$400.00 Paid in September.
This amount advanced to cover estimated costs at Minneapolis Star & Tribune Travel Trade Show.

### One Off

H.Morrison: \$100.00. Paid in September.
This amount advanced to cover estimated expenses at IT&ME and D.Holland Travel Trade Shows in Chicago.

### One Off

H.Morrison: \$350.00. Paid in October.
This amount advanced to cover estimated excenses at trade shows in Des Moines and Moline.

#### One Off

H.Morrison: \$146.25. Paid in October.
Additional amount paid for expenses incurred while attending travel trade shows in Des Moines and Moline.

### One Off

D.Mason: \$42.00. Paid in October. Expenses incurred while attending IT&ME show in Chicago.

### <u>One Off</u>

N.Etzine: \$100.00 Paid in October.
This amount advanced to cover estimated costs while attending Satour North America Staff meeting in New York.

#### One Off

N.Etzine: \$59.75. Paid in October. Additional amount paid for expenses incurred while attending Satour meeting in New York.

### CHICAGO OFFICE

# (B) SUBSISTANCE AND TRANSPORT...(Cont'd)

### One Off

H.Morrison: \$800.00. Paid in October.
This amount advanced to cover estimated costs while attending Travel trade shows in Cincinnati and Columbus.

### One Off

H.Morrison: \$54.78. Paid in October.
Additional amount paid for expenses incurred while attending travel trade show in Cincinnati and Columbus.

### One Off

H.Morrison: \$141.05. Paid in October. Expenses incurred while attending Satour North America staff meeeting in New York.

### One Off

D.Mason: \$100.00 Paid in October.
This amount advanced to cover estimated costs while attending Satour North America staff meeting in New York.

### One Off

D.Mason: \$94.00. Paid in October. Additional amount paid for expenses incurred while attending Satour staff meeting in New York.

#### One Off

A.Guimarais: \$100.00. Paid in October. This amount advanced to cover estimated costs while attending Satour North America staff meeting in New York.

#### One Off

A.Guimarais : \$51.50. Paid in October. Additional amount paid for expenses incurred while attending Satour staff meeting in New York.

#### One Off

G.Dargie: \$800.00. Paid in October.
This amount advanced to cover estimated costs incurred while attending the International ASTA Conference in Singapore.

### CHICAGO OFFICE

# (B) <u>SUBSISTANCE AND TRANSPORT....(Cont'd</u>)

### One Off

G.Dargie: \$186.66. Paid in October.

Expenses incurred while attending Travel Trade Show in Detroit.

### One Off

G.Dargie: \$200.00. Paid in October.
This amount advanced to cover estimated costs while attending Travel
Trade show in Indianapolis.

### One Off

G.Dargie: \$122.62. Paid in October. Additional expenses incurred while attending the travel trade show in Indianapolis.

### One Off

G.Dargie: \$100.00. Paid in October.
This amount advanced to cover estimated costs while attending Satour North America staff meeting in New York.

### One Off

G.Dargie: \$91.70. Paid in October. Additional amount paid for expenses incurred while attending Satour staff meeting in New York.

### One Off

G.Dargie: \$29.98. Paid in October. Expenses incurred while using private motor vehicle for official purposes.

### One Off

G.Dargie: \$131.45. Paid in October. Expenses incurred while using private motor vehicle to entertain Directors from Head Office.

### One Off

D.Mason: \$100.00. Paid in November.
This amount advanced to cover estimated costs while attending Milwaukee Journal / Sentinel Travel Trade show.

CHICAGO OFFICE

# (B) SUBSISTANCE AND TRANSPORT....(Cont'd)

### One Off

D.Mason: \$17.59. Paid in November. Additional amount for expenses incurred while attending Milwaukee Journal / Sentinal show.

### One Off

H.Morrison: \$350.00. Paid in November.
This amount advanced to cover estimated costs while attending St Louis Suburban Newspaper Travel Trade show.

### One Off

G.Dargie: \$200.00. Paid in December.
This amount advanced to coner estimated costs while attending Milwuakee Sentinal / Journal show and doing sales calls in the same area.

### One Off

G.Dargie: \$400.00. Paid in December. This amount advanced to cover estimted costs while attending Managers meeting in South Africa.

# One Off

American Express Credit Card: \$46.00. Paid in August. G.Dargie paid for airfare from Atlantic City to Philadelphia on his personal credit card.

# One Off

Lake Forest Travel Bureau: \$389.00 Paid in August. Airfare for G.Dargie to attend Managers meeting in Atlantic City.

# One Off

Lake Forest Travel Bureau : \$846.00. Paid in September. Airfare for H.Morrison to Minneapolis and Des Moines to attend Fall Travel Trade shows.

# One Off

Lake Forest Travel Bureau: \$1944.00. Paid in September. Airfare for G.Dargie to San Francisco en route to Singapore to attend ASTA Conference. Airfare for H.Morrison to Cincinnati and Columbus to attend travel trade shows. Airfare for G.Dargie to Detroit to attend travel trade show.

### CHICAGO OFFICE

# (B) <u>SUBSISTANCE</u> AND TRANSPORT....(Cont'd)

### One Off

Lake Forest Travel Bureau: \$1130.00 Paid in October. Airfare for N.Etzine, A.Guimarais, D.Mason and G.Dargie to attend Satour staff meeting in New York. Airfare for G.Dargie to Indianapolis to attend Travel Trade show.

### One Off

Lake Forest Travel Bureau: \$280.00. Paid in November. Airfare for G.Dargie to New York en route to South Africa for Managers meeting in South Africa.

### One Off

Lake Forest Travel Bureau: \$256.00. Paid in November. Airfare for H.Morrison to St Louis to attend travel trade show.

### One Off

Lake Forest Travel Bureau: \$118.00. Paid in November. Airfare prepaid for H.Morrison to attend 18th Central Regional ASTA Conference in Pittsburg.

#### One Off

Lake Forest Travel Bureau: \$2599.00. Paid in November. Airfares prepaid for anticipated Spring Travel trade shows through to March 1987.

#### One Off

Lake Forest Travel Bureau: \$293.50. Paid in July. Airfare for H.Morrison to New York en route to South Africa to escort Midwest ASTA group to South Africa.

TOTAL.....\$14 303.23

MANAGER, CENTRAL USA

(6/...)

# CHICAGO OFFICE

# (C) OFFICE RENT

Routine payments were made to the following for the above purpose during the period 1 July 1986 to 31 December 1986.

Rubloff Inc.....\$15 382.27

9 avin Dazie
MANAGER, CENTRAL USA

## CHICAGO OFFICE

# (D) <u>DISTRIBUTION OF PRINTED PUBLICITY MATERIAL</u>

Payments were made to the following for the above purpose during the period 1 July 1986 to 31 December 1986.

### Routine

United Parcel Services: \$2,440.34.
The bulk of our literature is sent via UPS.

### One Off

Stephen Gould Corp: \$488.28. Paid in July. Ordered a supply of poster tubes and caps for the purpose of mailing posters.

### One Off

The Postmaster: \$409.36. Paid in September. Mailed pieces of literature for consumer function.

Total.....\$3 337.98

9 MANAGER, CENTRAL USA

### CHICAGO OFFICE

# (E) ADVERTISING, EXIBITIONS, PUBLIC RELATIONS & SEMINARS

Payments were made to the following for the above purpose for the period 1 July 1986 to 31 December 1986.

### One Off

Travel Guard: \$36.00. Paid in July.
Medical Insurance for Gavin Dargie who attended the ASTA conference in Singapore.

### One Off

ASTA World Travel Congress: \$ 470.00. Paid in July. Registration fee for G.Dargie for ASTA conference in Singapore.

### Routine

Skyline Club: \$ 320.00. Service charges, membership dues and assessment charges.

### One Off

Quik Cross Printing: \$20.00. Paid in August. Photographs for passport purposes.

### One Off

Midwest Asta: \$ 35.00. Paid in September. ASTA dinner attended by Gavin Dargie.

### One Off

ASTA: \$50.00. Paid in September. Penalty for late registration at ASTA conference in Singapore.

### One Off

ASTA: \$75.00. Paid in September. Annual membership renewal.

#### One Off

Safari Club International: \$100.00. Paid in October. Annual membership fee.

### CHICAGO OFFICE

# (E) ADVERTISING, EXIBITIONS...(Cont'd)

### One Off

Becker Productions: \$200.00. Paid in November. Cost of half hour television travel show aired eight times on Viacom Cablevision.

### One Off

Travelink Tours: \$5,400.00. Paid in August.
This amount was paid as promotional support for brochure production and for mailing to promote a religious tour to South Africa.

### One Off

Solrep Inc: \$668.94. Paid in November. This amount was paid as promotional support for brochure production and on mailing to promote a hunting tour to South Africa.

#### Routine

Tropical Plant Rentals: \$991.32. This amount is paid for rental and maintenance of office plants.

#### One Off

Stuart Hall Ltd: \$242.50. Paid in July and September. Name badges to be worn at Trade Shows and functions.

#### One Off

Minneapolis Star & Tribune : \$200.00. Paid in July. Cost of booth at travel trade show held in Minneapolis.

#### One Off

The Freeman Companies: \$124.02. Paid in July. Cost of carpet for booth at travel trade show held in Chicago.

#### One Off

Geo E. Fern: \$223.85. Paid in September and October. Cost of furniture for booth and drayage of brochures for travel trade show.

### CHICAGO OFFICE

# (E) ADVERTISING, EXIBITIONS...(Cont'd)

### One Off

Andrews, Bartlett & Assoc.: \$191.60. Paid in September and October.
Cost of furniture for booth at travel trade show.

### One Off

Airport Hilton Inn: \$23.92. Paid in September. Cost of furniture for booth at travel trade show held in Des Moines.

### One Off

Brede Inc: \$88.00. Paid in September and October. Drayage of brochures for travel trade show held in Minneapolis.

### One Off

Peoria Flag & Decorating: \$15.00. Paid in October. Drayage of brochures for travel trade show held in Quad Cities.

### One Off

Progress Messenger Service: \$20.50. Paid in October. Delivery of brochures for IT&ME trade show held in Chicago.

### One Off

The Flower Cart: \$54.00. Paid in October. Flowers for IT&ME show held in Chicago

### One Off

The Milwaukee Journal/Sentinel: \$180.00. Paid in October. Cost of booth at travel trade show held in Milwaukee.

#### One Off

Exibition Contractors Co. Inc: \$272.50. Paid in October. Cleaning and carpentry installations at IT&ME show held in Chicago.

#### One Off

J & J Motor Service: \$69.75. Paid in October. Drayage of brochures at IT&ME show held in Chicago.

### CHICAGO OFFICE

# (E) ADVERTISING, EXIBITIONS...(Cont'd)

#### One Off

Suburban Journals Travel Expo: \$450.00. Paid in November. Cost of booth at travel trade show held in St Louis.

### One Off

Badger Expo Freight Inc.:\$126.00. Paid in November. Drayage of brochures at travel trade show held in Milwaukee.

### One Off

The Plain Dealer: \$225.00. Paid in November. Cost of booth at travel trade show held in Cleveland.

### One Off

San Antonio World Travel Expo: \$495.00. Paid in November. Cost of booth at travel trade show held in San Antonio.

### One Off

ASTA Southern Regional Conference: \$375.00. Paid in December. Cost of booth at ASTA travel trade show held in Oklahoma City.

#### One Off

Abercrombie & Kent: \$289.00. Paid in August. 1/3 share of cost of breakfast seminars held inconjunction with the above in June 1986 in St Louis and Cincinnati.

#### One Off

South African Consulate Social Club: \$207.05. Paid in October and December. Freight charges and cost of South African wine to be used at travel functions.

### One Off

South African Airways: \$943.80. Paid in October. Freight charges for South African wine to be used at travel functions.

#### CHICAGO OFFICE

# (E) ADVERTISING, EXIBITIONS...(Cont'd)

### One Off

African Travel Inc: \$1400.26. Paid in August. 1/3 share of costs of consumer functions held inconjunction with the above in June 1986 in Houston, Dallas and New Orleans.

### One Off

Solrep Inc: \$500.00. Paid in September. 1/3 share of costs of consumer functions held inconjunction with the above in September 1986 in San Antonio, Houston and Ft Worth.

### One Off

Minneapolis Star & Tribune: \$200.00. Paid in December. Original check lost in mail and therefore cancelled and re-issued.

## One Off

WCT/Chicago: \$144.86. Paid in December. Original check lost in mail therefore second check re-issued and first check cancelled.

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TOTAL	. % 1 6	3 47/	. X /

gain Dazie MANAGER, CENTRAL USA

### CHICAGO OFFICE

# (F) POSTAGE, TELEPHONE AND TELEGRAPHS

Routine payments were made to the following for the above purpose during the period 1 July to 31 December 1986.

Illinois Bell: \$2314.29 Cost of telephone calls made.

Federal Express: \$106.50 Cost of express mail sent.

Western Union: \$1147.42 Telex costs.

TMC/Chicago: \$351.08

Cost of long distance telephone calls made.

The Postmaster: \$1.56

Postage costs.

### One Off

Progress Messenger Service: \$20.00. Paid in August. Itinerary expressed to travel agent.

### One Off

South African Consulate: \$10.75. Paid in August. Refunded postage for overnight letter sent on our behalf.

### One Off

RMRS Systems: \$1800.00. Paid in November. Replenish postage meter.

TOTAL.....\$5 751.60

gavin Dazie MANAGER, CENTRAL USA

### CHICAGO OFFICE

### (G) PRINTING AND STATIONERY

Routine payments were made to the following for the above purpose during the period 1 July 1986 to 31 December 1986.

Pitney Bowes: \$24.10 Tape for postage meter.

Stuart Hall Ltd: \$131.42

Business cards printed for G.Dargie

Publix Office Supplies: \$ 78.82 Office stationery supplies.

Complete Printing: \$ 352.00 Routine office printing costs.

WCT/Chicago: \$144.86

Supplies for telex machine

City Office Supply: \$ 289.79

Envelopes for the purpose of mailing literature.

TOTAL.....\$1 020.99

9aun Dajie MANAGER, CENTRAL USA

### CHICAGO OFFICE

### (H) MISCELLANEOUS AND INCIDENTALS

Payments were made to the following for the above purpose during the period 1 July 1986 to 31 December 1986.

### Routine

WCT/Chicago: \$495.00 Rental of telex machine.

### Routine

Ameritech Bell : \$ 1487.43 Rental of telephone equipment.

### Routine

Pitney Bowes Credit Corp: \$1428.00 Lease of mail machine.

# Routine

Xerox Corp: \$225.90 Rental of copier machine.

#### Routine

Pitney Bowes: \$334.79 Lease of RMRS and UPS meter.

### One Off

G.Dargie: \$21.55. Paid in December. Refunded for purchase of FAX machine telephone.

### Routine

New York Times: \$52.40 Subscription renewal.

### Routine

Henshaw Newspaper Delivery: \$54.00 Subscription of Sun Times renewed.

### CHICAGO OFFICE

# (H) MISCELLANEOUS...(Cont'd)

### One Off

The Travel Agent: \$20.00. Paid in November. Subscription renewed for three years.

### One Off

Business Travel News: \$ 29.95. Paid in November. Annual subscription.

### One Off

World Travel Directory: \$98.00. Paid in December. Annual subscription.

### One Off

M.I.Gutstadt & Assoc. : \$385.00. Paid in August. Workmans Compensation insurance premium.

### One Off

Chicago Marriott: \$1050.00. Paid in July.
Deposit for dinner function for the American Association of Construction Engineers

### One Off

Stuart Hall Ltd.: \$225.63. Paid in July. Invitations printed for Minister of Tourism's reception.

### One Off

G.Dargie: \$75.02. Paid in July.
Reimbursed for charges from Marriott Hotel for AACE dinner.

#### One Off

G.Dargie: \$80.00. Paid in July.
Reimbursed for charges on corkage fee from Marriott Hotel for AACE dinner.

#### One Off

H.Morrison: \$53.99. Paid in July. Reimbursed for gifts purchased for Minister of Tourism and his wife for their visit to Chicago.

### CHICAGO OFFICE

### (H) MISCELLANEOUS...(Cont'd)

### One Off

H.Morrison: \$15.51. Paid in July. Reimbursed for purchase of wine for press function in honour of Minister of Tourism.

### One Off

Order from Horder: \$9.35. Paid in July. Files and portfolio for Minister of Tourism and Executive Director and their wives as welcoming information on Chicago.

### One Off

The Flower Cart: \$109.00. Paid in July. Flowers for AACE dinner held at Marriott Hotel in Chicago.

### One Off

Executive Limousines: \$1098.85. Paid in July. Limousine service for Minister of Tourism and Executive Director of the South African Tourism Board.

### One Off

The Ritz Carlton: \$7336.90. Paid in July. Banquet food, liquor and labour costs for Minister of Tourism reception.

#### One Off

The Ritz Carlton: \$1418.13. Paid in July. Accommodation for Minister of Tourism, the Executive Director of the South African Tourism Board and their wives, the office manager and his wife and a security guard.

#### One Off

Order from Horder: \$3.24. Paid in July. Place name cards for AACE dinner.

#### One Off

Walgreens: \$6.67. Paid in July. Gift wrap for Minister of Tourism gifts.

### CHICAGO OFFICE

# (H) MISCELLANEOUS...(Cont'd)

#### One Off

The Flower Cart: \$64.00. Paid in August. Flowers for Minister of Tourism function.

### One Off

The Skyline Club: \$261.94 Paid in August. Costs for press cocktail party for Minister of Tourism and Exec. Director, South African Tourism BOard.

### One Off

National Waterwell Assoc. :\$295.00. Paid in August.
Registration fee paid for on behalf of Dr A.Stone from Rhodes
University, South Africa who attended the International Waterwell
Expo held in Kansas City.

### One Off

National Waterwell Assoc. :\$370.00. Paid in September. Registration fee paid for on behalf of Dr A.Stone from Rhodes University, S.A for the International Waterwell Expo held in Worthington, OH.

### One Off

Solrep Inc : \$1100.00. Paid in September. Winners of Ad campaign sent to South Africa on holiday as prize.

#### One Off

L.R.Botha: \$3491.62. Paid in September.
The above person was employed by the South African Tourism Board.
The amount paid to him was his pension and leave pay owed to him.

#### Routine

Chicago Bank of Commerce: \$138.30. This amount is for routine bank charges on wire transfers.

### CHICAGO OFFICE

### (H) MISCELLANEOUS...(Cont'd)

#### One Off

N.Etzine: \$280.00. Paid in October. Refunded for airfare bought for another employee whose air ticket was stolen along with her handbag.

### One Off

American Express: \$ 639.06. Paid in October. Hotel costs for Directors from Head Office. Paid for with G.Dargie's American Express Credit Card.

### One Off

Midwest ASTA: \$182.40. Paid in October.
Refunded on payment made for cancelled midwest ASTA group tour.

### One Off

American Express: \$550.44. Paid in October. This amount paid with G.Dargie's American Express Credit Card for a small function held with local Wholesalers and the Directors visiting from Head Office.

### One Off

Photo Hut: \$7.20. Paid in September and October. Duplicate slides made to complete slides sets.

### One Off

Petty Cash: \$300.00. Paid in November. To increase petty cash float.

TOTAL		\$23 794.27
GRAND TOTAL	•••••••	\$148 797.29

9aun Dazie, MANAGER, CENTRAL USA

#### IV - FINANCIAL INFORMATION

### 14 (A) RECEIPTS - MONIES

DATE FUNDS RECEIVED	AMOUNTS RECEIVED
JULY 07, 1986	\$ 21,000.00
AUGUST 05, 1986	\$ 45,000.00
SEPTEMBER 08, 1986	\$ 28,000.00
OCTOBER 16, 1986	\$ 42,500.00
	\$ 136,500.00

### NAME OF FOREIGN PRINCIPAL FROM WHOM FUNDS RECEIVED:

South African Tourism Board Menlyn Office Block Cor. Atterbury Road & Menlyn Drive MENLYN 0081 REPUBLIC OF SOUTH AFRICA

### PURPOSE FOR WHICH FUNDS RECEIVED:

For payment of expenses as detailed in 15(a) on the following pages.

MICHAEL G.D. JACKSON MANAGER-WESTERN U.S.A.

CALLINIA DE CENTRA DE CONTRA DE CONT

# STATEMENT TO SUPPLEMENT FOR PERIOD ENDING DECEMBER 31, 1986 SOUTH AFRICAN TOURISM BOARD - BEVERLY HILLS

REGISTRATION NO: 603

# STATEMENT IN ANSWER TO SECTION 11(a)

1. Name of person by whom delivered	2. Number of Speeches Lectures & Talks	3. Number of Radio TV Broadcasts
Michael Jackson	9	1 .
Jean Albertyn	7	-
Nicholas Stevn	5	1

The above were extempore talks on travel in South Africa and no copies are available.

MICHAEL G.D. JACKSON MANAGER-WESTERN U.S.A.

#### REGISTRATION 603

## ANNEXURES TO PARAGRAPH IIIK - ACTIVITIES - OF THE SUPPLEMENTAL STATEMENT

The follwoing are details of our activities during the six months under review July 1, 1986 to December 31, 1986.

- (1) Los Angeles, California; Fillmore, California; Encino, California; San Deigo, California; Boise, Idaho; Billings; Montana; Tucson, Arizona; Albuquerque, New Mexico; Orange County, California
- (2) Film Show presentations were held at the following cities-

Beverly Hills, California
Los Angeles, California
Orange County, California
San Diego, California
Fillmore, California
Encino, California
Boise, Idaho
Billings, Montana
Tucson, Arizona
Albuquerque, New Mexico

- (3) A total of 2,208 telephone and mail enquiries were handled from travel agents, newspapers, magazines and individuals.
- (4) Approximately 32,366 pieces of travel literature were mailed to travel agents, newspapers, magazines and individuals.

MICHAEL G.D. JACKSON MANAGER-WESTERN U.S.A.

## STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### 1. SALARIES AND ALLOWANCES

The sum of \$ 58,133.49 was paid in salaries and allowances by the South African Tourism Board during the period July 1, 1986 to December 31, 1986.

Routine

Michael G.D. Jackson: \$ 17,810.28.

This amount covers regular payments of salary and allowances to Mr Jackson.

Routine

Ms J.L. Albertyn: \$ 13,232.90.

This amount covers regular payments of salary and allowances to Ms Albertyn.

Routine

Mr N.P.J. Steyn: \$ 14,351.51.

This amount covers regular payments of salary and allowances to Mr Steyn.

Routine

Ms J.P. Nicholson: \$ 6,348.30.

This amount covers regular payments of salary and allowances to Ms Nicholson.

Routine

Mr Jack Cohen: \$ 6,140.45.

This amount covers regular payments of salary and allowances to Mr Cohen.

Routine

Department of Water & Power, Los Angeles: \$156.78. Paid in August/October. This amount covers the regular payment to cover electricity account on behalf of Mr N.P.J. Steyn.

Routine

Department of Water & Power-Los Angeles: \$ 93.27. Paid in August/October. This amount covers regular payment of electricity account on behalf of Ms J.L. Albertyn.

MANAGER-WESTERN U.S.A.

#### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### 11. SUBSISTENCE AND TRANSPORT

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

#### Routine

Red Carpet Parking Service: \$ 410.00

This amount covered the cost of monthly office parking for the Satour car.

#### One Off

ASTA World Travel Congress: \$470.00. Paid in July.

This amount covers registration, inclusive of accommodation and meetings, at the ASTA World Congress in Singapore in September 1986.

#### One Off

Atlantic Tire: \$ 68.20. Paid in July.

This amount was paid to replace the office car battery.

#### One Off

Ms J.L. Albertyn: \$138.75. Paid in July.

This amount was paid as a mileage allowance, for use of own vehicle travelling to a promotional seminar in Filmore, California.

#### One Off

American Worldwide Travel: \$ 828.00. Paid in August.

This amount paid for an airticket LA/NYC return for Ms Albertyn, en route to South Africa on a promotional trip.

#### One Off

Michael G.D. Jackson: \$ 641.08. Paid in August.

This amount was paid to cover expenses incurred whilst escorting travel group to South Africa.

#### One Off

Air New Zealand: \$ 1,196. Paid in September.

This amount covered the cost of airfare for Mr Jackson to attend the ASTA World Congress in Singapore.

#### One Off

Michael G.D. Jackson: \$ 702.00. Paid in September.

This amount was paid to cover expenses incurred whilst attending a Managers meeting in Atlantic City.

#### One Off

American Worldwide Travel: \$198.00. Paid in September.

This was paid for a domestic airticket for Dr H. Ohr, invited guest on a familiarisation tour to South Africa promoting the World Avocado Congress.

#### One Off

American Worldwide Travel: \$228.00. Paid in September.

Paid for domestic airticket for J. Cohen, escorting travel agents on familiarisation tour to South Africa.

#### One Off

Michael G.D. Jackson: \$ 40.50. Paid in August

This amount was paid to cover expenses incurred with the use of the Satour car during this month.

#### 11. SUBSISTENCE AND TRANSPORT CONTINUED

#### One Off

American Worldwide Travel: \$576.00. Paid in September.

This amount was paid for domestic airtickets for Mr Kimball & Mr L. Williams, guest speakers at the Conference of Conferences in South Africa.

#### One Off

Mr N.P.J. Steyn: \$87.08. Paid in September.

This amount covers expenses incurred on a promotional trip to San Diego.

#### One Off

American Worldwide Travel: \$715.00. Paid in September.

This amount covered domestic airtickets for Ms J.L. Albertyn & Mr N.P.J. Steyn on promotional trips.

#### One Off

Mr N.P.J. Steyn: \$82.30. Paid in September.

To cover expenses incurred with the use of the office car.

#### One Off

American Worldwide Travel: \$580.00. Paid in October.

This amount was paid for domestic airtickets for Ms J.P. Nicholson to attend marketing conference in New YVrk.

#### One Off

American Worldwide Travel: \$749.00. Paid in October.

This amount was covered for domestic airtickets for N.P.J. Steyn  $\S$  J. Cohen proceeding on promotional tours.

#### One Off

Mr N.P.J. Steyn: \$250.00. Paid in October.

This amount was paid as an advance for expenses towards the cost of a promotional tour to Montana, Idaho and Colorado.

#### One Off

American Worldwide Travel: \$137.00. Paid in October.

This amount was paid for domestic airtickets for Ms J.L. Albertyn on a promotional tour to Tucson and Albuquerque.

#### One Off

Ms J.P. Nicholson: \$126.58. Paid in October.

This amount was paid to cover expenses incurred whilst attending marketing conference in New York.

#### One Off

Jack Cohen: \$113.44. Paid in October.

This amount was paid to cover expenses incurred whilst attending marketing conference in New York.

# 11. SUBSISTENCE AND TRANSPORT CONTINUED

One Off

Mr N.P.J. Steyn: \$598.20. Paid in October.

Re-imbursement for expenses incurred on promotional tour to Montana, Idaho and Colorado.

One Off

Mr Michael G.D. Jackson: \$ 465.71. Paid in October.

This amount was paid to cover expenses whilst attending marketing conference in New York.

One Off

Ms J.L. Albertyn: \$440.14. Paid in October.

This amount was paid to cover expenses whilst attending marketing conference in New York.

One Off

Mr Michael G.D. Jackson: \$613.65. Paid in October.

To cover expenses incurred at the ASTA World Congress in Singapore.

One Off

Ms J.L. Albertyn: \$400.00. Paid in October.

This amount was paid as an advance to cover costs of promotional tour to Arizona and New Mexico.

# 111. RENT AND OFFICE MAINTENANCE

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

#### Routine

Buckeye Realty and Management Corporation: \$ 20,765.45. This is a routine monthly payment to our landlord for office rent and related expenses.

### 1V. DISTRIBUTION

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

Routine

United Parcel Service: \$ 792.51.

Routine pickup and delivery charges for packages of tourism promotional literature.

Routine

James K. Levitt & Associates: \$ 2,484.01.

These are routine payments to James K. Levitt who are our literature storage and distribution house.

Routine

RMRS Systems Inc: \$ 650.48.

Routine payments made to re-imburse funds into office postage meter used to mail tourism promotional material.

Routine

Petty Cash: \$ 2.83

Regular amounts paid out to postmaster for postage due.

# V. ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS & SEMINARS

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

#### Routine

Audience Planners: \$ 23,860.13.
This amount covers regular monthly payments to Audience Planners who act as our film distribution company.

One Off
Western Badge & Trophy: \$ 250.28. Paid in July.
This amount was spent purchasing two presentational plaques.

One Off
American Worldwide Travel: \$ 471.00. Paid in July.
This amount was spent to purchase a domestic airticket for Mr Tim Martin who was a guest of the South African Tourism Board on a familiarisation tour to South Africa.

One Off  $\overline{A.P.T.A.}$ : \$ 300.00. Paid in July. This was the cost of exhibit booth space at the African Travel Marts.

One Off
David Cherkis Photography: \$ 151.23. Paid in July.
Paid for photographic services at Minister Wileys reception.

One Off Green Valley Nurseries: \$ 96.63. Paid in July. Paid for Protea flowers for promotional function.

One Off Century Plaza Hotel: \$4,592.58. Paid in July. This amount was paid for a press luncheon and evening reception held for Minister Wiley, Minister of Tourism, South Africa.

One Off
Beverly Hills Company: \$ 1,673.25. Paid in July.
This amount was paid for limosine service for Minister Wiley's party while visiting Los Angeles.

One Off
David Cherkis Photography: \$ 306.72. Paid in July.
This was the cost of black and white photo prints taken at Minister Wiley's reception.

One Off
Audio Visual Headquarters: \$119.28. Paid in July.

The cost of renting audio/visual equipment for Minister Wiley's reception.

# V. ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS & SEMINARS - CONTINUED

One Off

Patterson Flowers: \$ 137.95. Paid in August Floral arrangement for Minister Wiley's reception.

One Off

Ms J.L. Albertyn: \$179.71. Paid in August.

This amount was paid to Ms Albertyn as re-imbursement for the cost of a travel promotional seminar held on August 8, 1986.

One Off

Irvine Hilton & Towers: \$100. Paid in September.

This amount was paid as an advance deposit for a seminar to be held at this hotel, promoting tourism to South Africa.

One Off

Albuquerque Marriott: \$ 100. Paid in September.

This amount was paid as an advance deposit for a seminar to be held at this hotel, promoting tourism to South Africa.

One Off

Gametrackers International Inc: \$5,758.87. Paid in September. This amount was paid as co-operative assistance towards the mailing and printing costs involved in promoting the AWCI Congress in South Africa.

One Off

Mr N.P.J. Steyn: \$1,158.22. Paid in September.

This amount was paid towards the purchase of South African wine to be used at promotional seminars and consumer functions.

One Off

African Travel Inc: \$ 1,877.62. Paid in October.

This amount was paid as co-operative assistance towards a promotional mailing to travel Agents.

One Off

Ms J.L. Albertyn: \$ 284.50. Paid in October.

This amount was paid to Ms Albertyn as re-imbursement for the cost of a promotional seminar held on October 16, 1986.

One Off

Irvine Hilton & Towers: \$ 456.58. Paid in October.

This was the cost of a breakfast seminar promoting tourism to South Africa.

One Off

Mr N.P.J. Steyn: \$643.21. Paid in October.

This amount was to cover the cost of promotional seminars in Boise, Idaho and Billings, Montana.

One Off

A.S.T.A.: \$ 75.00. Paid in October.

This amount is the cost of renewing our allied membership to A,S.TA,

# audience planners inc.

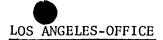
5107 Douglas Fir Road / Calabasas, Calif. 91302 / (818) 884-3100 Suite 1358, Merchandise Mart/Chicago, Ill. 60654/(312) 822-0892 875 Avenue of the Americas/New York, N.Y. 10001/(212) 564-1375

#### TELE/CABLEVISION REPORT FOR SIX-MONTH PERIOD OF JULY 1, 1986 - DECEMBER 31, 1986

PROG#	TITLE		TELECASTS	CABLECASTS	AUDIENCES
1131	CAPE OF GOOD HOPE		0	2	16,000
1132	GOLDEN TRANSVAAL		2	0	110,000
1135	LAKE WILDERNESS		5	0	150,000
1136	NATAL		0	2	16,000
1137	ON THE THIRD DAY		11	6	378,000
1138	ORANGE FREE STATE		0	2	16,000
1139	THE PEACE GAME		17	. 4	448,000
1140	TO CATCH A RHINO		0	4	26,000
1141	WORLD IN ONE COUNTRY, A		9	14	378,000
1142	COASTAL CAPE		8	2	184,000
1143	SOUTH AFRICA FOR THE VISITOR		6	2	148,000
1146	BUSHVELD TRANSVAAL		8	2	184,000
1147	LEISURELAND NATAL		8	2	184,000
1148	SOUTH AFRICA: BEST-KEPT SECRET		25	1,722	11,681,000
		•	<del> </del>	- designations	
		TOTALS	99	1,764	13,919,000

PREPARED FOR THE SOUTH AFRICAN TOURISM BOARD

MICHAEL G.D. JACKSON MANAGER-WESTERN U.S.A.



#### V1. POSTAGE, TELEPHONES AND TELEGRAPHS

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

#### Routine

Lanier Financial Services: \$ 542.80.

This amount covers the recurring monthly lease payment on the office telephone system.

#### Routine

Whittier Thrift & Loan: \$ 543.15.

This amount covers the recurring monthly lease payment on the office telex machine.

#### Routine

Pacific Bell Telephone Company: \$ 1,309.23.

This amount covers the regular monthly telehone charges.

#### Routine

TNT Skypak International: \$ 387.00.

This is a routine payment to TNT Skypak for monthly air courier document service to South Africa.

#### Routine

AT & T Communications: \$ 786.70.

This amount covers the regular monthly charge for the office telephone Watts line.

#### One Off

Coast to Coast: \$ 82.33. Paid in July.

This amount covers the purchase of a paper stand for the telex machine.

#### Routine

Western Union: \$ 407.21.

This amount covers regular monthly payments for telex charges.

#### Routine

MCI: \$ 286.45.

This amount covers the monthly charges for long distance telephone service.

#### Routine

RMRS Systems: \$ 414.52

This amount covers regular payments to re-imburse funds into the office postage meter used for letter rate mail.

#### One Off

County Tax Collector: \$30.21. Paid in August. Payment of property tax on leased telex machine.

# V1. POSTAGE, TELEPHONES AND TELEGRAPHS - CONTINUED

One Off

RCA Global Communications: \$ 20.60. Paid in August.

This amount was paid to RCA for telex charges.



# V11. PRINTING AND STATIONERY

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

#### Routine

Crestview Stationers: \$ 81.70. Paid in July/September.
This amount covers the cost of regular purchases of office stationery and supplies.

#### One Off

Pitney Bowes: \$ 195.05. Paid in July/September. This amount was spent towards the purchase of supplies for the office photocopy machine.

#### Routine

Copy-Rite Printing Company: \$ 61.93. Paid in July/September. This amount covers regular payments for the cost of printing office stationery.

#### V111. MISCELLANEOUS AND INCIDENTALS

Payments were made to the following for the above purpose during the period July 1, 1986 to December 31, 1986.

#### One Off

Beverly Pavilion Hotel: \$616.74. Paid in July.

This amount covered the cost of hotel accommodation for the Executive Director, whilst visiting Los Angeles.

#### One Off

Mr Michael G.D. Jackson: \$166.50. Paid in July.

Re-imbursement for the cost of accommodation for members of Minister Wiley's party while visiting Los Angeles.

#### One Off

California Association for Fourwheel Drive: \$420. Paid in July.

This amount covered registration fees for South African participants in the Fourwheel Drive Jamboree in Reno, Nevada.

#### Routine

Pitney Bowes Credit Corporation: \$ 1,100. Paid in July/August/September/October. Routine payment to cover rental fee of office equipment paid on a monthly basis.

#### Routine

Pitney Bowes: \$ 110.71. Paid in August.

This is a routine payment covering a three monthly rental period for the office UPS meter.

#### One Off

Pitney Bowes: \$102.00. Paid in August.

This amount covers the cost of a maintenance agreement on our office copier.

#### One Off

The America Group: \$68.50. Paid in August.

This amount covers the cost of reference books for the office library.

#### One Off

State Compensation Insurance: \$226.80. Paid in August.

This is a premium insurance payment.

#### One Off

Ms J.L. Albertyn: \$47.80. Paid in September.

This amount was paid for taxi fares when Ms Albertyn left and returned from a promotional trip to South Africa.

#### Routine

Pitney Bowes: \$159.76. Paid in October.

This is a routine expenditure covering a three monthly rental period for the office postage meter.

#### V111. MISCELLANEOUS AND INCIDENTALS - CONTINUED

One Off

Travel Agent: \$ 12.00. Paid in October.

This amount cover the renewal of an annual subscription to Travel Agent Magazine.

One Off

Mr Michael G.D. Jackson: \$352.28. Paid in October.

This amount was paid to cover accommodation costs for the Deputy Director, Intl Tourism Promotion, Satour, Pretoria, whilst visiting the Los Angeles Office.

Routine

Bank of America: \$ 22.50. Paid in September/October. Routine bank charges incurred on Board's bank account.

# UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

# NOTICE

shee'	Plea t in	use answer the follo triplicate with you	owing ir su	question pplementa	s and retu l statemer	irn this	
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